



Hello Stay Interviews, Goodbye Talent Loss: A Manager's Playbook

Beverly Kaye, Sharon Jordan-Evans

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Stay interviews prevent exit interviews!

You can't afford to lose them. They're your stars and your solid citizens. You wonder if they're happy in your organization—and what might keep them there. To find out, you could:

- A. Conduct a survey—then try to guess who said what.
- B. Take note of their latest tattoos. Is your company logo among them?
- C. Ask, “What will keep you here?”

The correct answer is C. It's the opening line of a great stay interview, and it could make the difference between keeping and losing your best people.

Worried that your talented people will want things you can't deliver, like more money or a big promotion? Beverly Kaye and Sharon Jordan-Evans have a simple four-step process for dealing with that. Not sure how to get started? They provide dozens of suggested questions and icebreakers. Think you don't have time? They offer all kinds of creative time-saving options for where, when, and how you can do stay interviews.

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From reader reviews:

Alla Haynes:

A lot of people always spent all their free time to vacation or perhaps go to the outside with them household or their friend. Did you know? Many a lot of people spent these people free time just watching TV, or maybe playing video games all day long. If you wish to try to find a new activity that is look different you can read a new book. It is really fun in your case. If you enjoy the book you read you can spent 24 hours a day to reading a book. The book Hello Stay Interviews, Goodbye Talent Loss: A Manager's Playbook it is very good to read. There are a lot of people who recommended this book. These were enjoying reading this book. In the event you did not have enough space to develop this book you can buy the e-book. You can m0ore quickly to read this book from a smart phone. The price is not too costly but this book provides high quality.

Claudia Kelley:

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Lily Terry:

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Robert Wolfe:

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